



Terms & Conditions

- The discount value offered to the Client shall be the amount that is equal to 10% of the base price of their selected home design <u>plus</u> a further discount of \$2,510 if the Client selects one of our standard home designs and proceeds with no changes to the floorplan.
- The amount displayed of "up to \$75,000.00" is the maximum discount amount that is available to Clients of Meridian Homes, and is based on a Client selecting one of our largest and most popular home designs, the "Geneva 52", which has a base price of \$724,900.00 (i.e. the \$75,000.00 discount is equivalent to 10% of \$724,900.00), and the client obtaining a further discount of \$2,510 for proceeding with no changes to the floorplan.
- Meridian Homes will advise the Client, in writing, of the discount amount that is applicable to their selected home design prior to proceeding with a Tender Request. By paying a Tender Fee, the Client acknowledges that the discount amount was clearly communicated to them by Meridian Homes and it will be factored into their tender price.
- The Client acknowledges that the price contained in the building contract will reflect the discounted price and there will be no further discounts after the building contract has been signed.
- This offer does not apply to custom home designs (i.e. designs that are not based on one of our standard home designs).
- Meridian Homes reserves the right to adjust the discount amount if there is any alteration to the agreed home design at any time prior to the commencement of construction.
- As part of this offer, Meridian Homes will supply and install a 3.7kw Solar Panel System (Builder's Range) to suit a standard hipped roof with concrete roof tiles (excluding battery).
- To be eligible for this offer:
 - o A Tender Fee must be paid by the Client before 5pm on 31st October 2023.
 - o All required paperwork must be signed and submitted by the Client within 5 business days of the Tender Fee being paid.
 - o A tender request for a standard home design with no changes will progress straight to design and building contracts and be eligible for the above-mentioned \$2,510.00 further discount.
 - Alternatively, a tender request for a modified home design will proceed to a tender presentation first, at which point one (1) round of changes will be allowed and be incorporated into the final Contract. A Tender Acceptance Fee of \$3,000.00 will need to be paid at the tender presentation meeting in order for the design and building contracts to be prepared.

All tenders and contracts must be signed and paid within 5 business days of presentation. Any requests for changes by the Client at the presentation meeting will be considered as post-contract variations.

